## David B. Henshaw

31810 Vine Street Sorrento, Florida 32776 Cellphone: 727.638.2500 dbhenshaw@gmail.com

## **Executive Profile**

**SUMMARY**: I am a dependable, self motivated person, having the technical skills knowledge and attitude to initiate and implement company wide programs and systems, manage multiple projects, while solving problems, in a professional manner, which may arise in any and all aspects of the architectural woodwork industry.

#### Skill Highlights

 Operations, Project Management, Estimating, Engineering, Cost Analysis AutoCad, Microvellum, Microsoft Office, BlueBeam, Design and Implementation • All phases of the Architectural Millwork and Woodwork discipline. • Casinos, Hotels, Stadiums, Restaurants, Corporate Offices, AWI QCP

## Core Accomplishments

• I have remained faithful to the woodworking industry my entire professional life. I built my career from the ground up, initially apprenticing in England to learn the craft that has served me well. Through dedication and hard work, I have built and run major national and international woodworking concerns, which remain profitable today. I can call on any past relationships from manufacturers to large multinational general contractors, as well as prominent design professionals, who will give sage recommendations on my behalf.

## **Professional Experience**

#### dhenshaw, Inc.

December 2018 to present Central Florida, Florida

• CHIEF EXCUTIVE OFFICER • Responsible for complete operation of an architectural woodworking estimating and project management operation • Responsible for generating consistently, in excess of \$7,000,000 in sales, engineering, project management, manufacturing, installation and scheduling. • Direct reports to several AWI manufacturing facilities throughout the USA • Project range \$100,000 to \$14,000,000 contract size. All pre-production and many installations.

## Wood Company, Inc.

December 2005 to 2018 Clearwater, Florida

CHIEF OPERATING OFFICER • Responsible for complete operation of an AWI Premium (QCP) Certified architectural woodworking plant • Responsible for generating consistently, in excess of \$7,000,000 in sales, engineering, project management, manufacturing, installation and scheduling. • Direct report to CEO / President • Responsible for directing upwards of 16 direct reports • Project range \$100,000 to \$6,000,000

# **Cayman National Manufacturing**

July 2003 to December 2005 Deerfield Beach, Florida

• CHIEF OPERATING OFFICER • Responsible for complete operation of an AWI architectural woodworking plant • Responsible for generating consistently, in excess of \$10,000,000 in sales, engineering, project management, manufacturing, installation and scheduling. • Direct report to CEO / President • Responsible for directing upwards of 20 direct reports • Project range \$100,000 to \$4,000,000

# **Architectural Specialties Trading Company**

March 1997 to July 2003 Pensacola, Florida

• **PROJECT MANAGER / ESTIMATOR** • Initiate, engineer and manage from conception through warranty period, entire woodworking projects. • Consideration and accountability for estimating, engineering (AutoCad), specification adherence and coordination of large national and international commercial woodworking projects.. • Project range \$100,000 to \$4,000,000

#### **Education** •

- University of Miami June 1982 Mechanical Engineering Coral Gables, Florida
- The American School of London June 1977 General Studies London, England

#### **Additional Information Personal:**

Married, Strong family values; Christian, two children, excellent health.

References, Recent project completion list and qualifications available upon request